

# News Release

5 April 2016

## **HSBC TOPS ASIAMONEY'S OFFSHORE RMB POLL FOR THE FIFTH CONSECUTIVE YEAR**

HSBC has been voted best overall provider of offshore RMB products and services in Asiamoney's Offshore RMB Poll 2016, reinforcing its leadership in offshore RMB services.

"To be recognised as the leader in Renminbi services for the fifth consecutive year is a tremendous honour which reflects our success in delivering solutions for our clients. In a challenging market environment, this kind of recognition is more important than ever, providing us with an independent view of how well our clients believe we are meeting their needs," commented Helen Wong, Chief Executive, Greater China, HSBC.

This year's poll received 2,009 valid responses from corporates, financial institutions and investors, a 57% increase from 2015.

Asiamoney's Offshore RMB Poll invites global corporations, financial institutions and investors that have used offshore RMB services via banks in Asia during the past 12 months to participate in an online survey. One of the region's first and most comprehensive client-oriented polls for assessing offshore RMB services, it covers range of services such as deposit, transaction banking, bond origination and research, as well as featuring a Best Overall category for the bank that demonstrates excellence across all services. Detailed category results will be available in May.

As a longstanding champion of RMB internationalisation, HSBC has established RMB trade capabilities in over 50 markets globally, was the first international bank to settle RMB trade on six continents, led the first ever offshore RMB-denominated bond and initial public offering and maintained the number one bookrunner position in the offshore RMB bond market for the fifth consecutive year.\*

This information is issued by

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\*Source: Dealogic

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**Note to editors:**

**The Hongkong and Shanghai Banking Corporation Limited**

The Hongkong and Shanghai Banking Corporation Limited is the founding member of the HSBC Group, which serves over 47 million customers through four global businesses: Retail Banking and Wealth Management, Commercial Banking, Global Banking and Markets, and Global Private Banking. The Group serves customers worldwide from over 6,000 offices in 71 countries and territories in Asia, Europe, North and Latin America, and the Middle East and North Africa. With assets of US\$2,410bn at 31 December 2015, HSBC is one of the world's largest banking and financial services organisations.

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