

HSBC STEPS UP SUPPORT FOR HONG KONG BUSINESSES

OVER HKD30 BILLION IMMEDIATE LIQUIDITY RELIEF IN HONG KONG

 Principal moratorium for taxi and public light bus operators and borrowers of property-secured commercial loans
Cash facility up to HKD10 million for trade finance customers
Import trade loan payment extension for 30 days
Handling fee waiver and guarantee fee subsidy for loans under Government SME Financing Scheme until end of 2020

As the Novel Coronavirus (2019-nCov) impacts many sectors in the Hong Kong economy, HSBC announced today new measures to provide comprehensive support and immediate help to commercial customers in current difficult times.

The Bank aims to ease cash flow pressure faced by businesses and help them tackle challenges from market uncertainties and supply chain disruptions. The measures will provide immediate liquidity relief of more than HKD30 billion for businesses of all sizes and across a wide range of sectors in the coming months.

Diana Cesar, Chief Executive, Hong Kong, HSBC, said: "Our community needs every bit of help at this unprecedented time. We are committed to supporting our customers and will introduce more initiatives that will provide near-term relief."

Terence Chiu, Head of Commercial Banking, **Hong Kong, HSBC**, said: "We are increasing our support to the business community. As a member of the community, we have been supporting our customers through both good and difficult times for the past 155 years. Last August, we offered interest rebates and fee cuts for small and medium enterprises impacted by trade war and social unrest. Today's announcement is another solid demonstration of our commitment."

• Cash flow support for trade finance customers with up to HKD10 million quick cash facility

By 30 June 2020, eligible trade finance customers can apply to convert part of their available trade loan facility into an overdraft facility of up to HKD10 million for six months to help them meet daily operational needs such as employee payroll and rental. No documentary proof is required.

• Repayment flexibility with extension of import trade loan payment period for 30 days

For customers with sound trade finance record, the Bank has preapproved 30-day extension of import trade loans maturing between 10 February and end-April 2020 without any additional fee or penalty interest. No application is required. Customers can also choose to repay their loans at the original maturity date.

Extension of principal moratorium to taxi and public light bus loans and property-secured commercial loans

HSBC has been offering a principal repayment moratorium on loans under two Government SME loan schemes since September 2019. To provide relief to more customers, the principal moratorium will now be extended to borrowers of taxi and public light bus loans. By 30 June 2020, eligible customers can apply to defer principal repayment for up to six months.

Borrowers of property-secured commercial loans can apply to defer principal repayment for six months, which can be renewed for another sixmonth period, to provide a total extension period of 12 months.

• Handling fee waiver offer and guarantee fee subsidy for SFGS to be extended to end of December 2020

At present, new applicants for loan products under the SME Financing Guarantee Scheme (SFGS), including the 90 per cent guarantee product, are enjoying a handling fee waiver and a subsidy of guarantee fee. This offer period will now be extended to end of December 2020.

Apart from the above immediate relief measures, HSBC will also provide tailored solutions to meet other customer needs, including seasonal trade and receivable finance facilities that help businesses through the current supply chain disruption. Customers with such needs are welcome to contact the Bank.

In addition to commercial customers, the Bank is actively evaluating initiatives that will benefit personal customers. Further announcements will be made shortly.

ends/more

Note to editors:

The Hongkong and Shanghai Banking Corporation Limited

The Hongkong and Shanghai Banking Corporation Limited is the founding member of the HSBC Group, which serves our customers through four global businesses: Retail Banking and Wealth Management, Commercial Banking, Global Banking and Markets, and Global Private Banking. HSBC serves customers worldwide from offices in 65 countries and territories in our geographical regions: Europe, Asia, North America, Latin America, and Middle East and North Africa. With assets of USD2,728bn at 30 September 2019, HSBC is one of the world's largest banking and financial services organisations.