

27 February 2024

HSBC STREAMLINES CREDIT APPLICATION FOR SMEs UNDER INTERBANK ACCOUNT DATA SHARING PILOT PROGRAMME

HSBC unveiled a new streamlined credit application process for small and medium enterprises (SMEs) under the Hong Kong Monetary Authority's Interbank Account Data Sharing (IADS) pilot programme, providing faster access to bank financing for commercial customers.

Under the pilot programme, HSBC can access customers' deposit account information from other participating banks with their consent. The data includes account availability, status, balance and transaction details.

Starting in late February, selected Business Integrated Account holders will be able to give permission for HSBC to access their data at Hang Seng Bank when applying for financing. Connections with additional banks will be established in the coming months.

Following the launch, HSBC supported a toy trading SME to apply for credit facilities through the expedited credit application process.

Frank Fang, General Manager, Head of Commercial Banking, Hong Kong and Macau, HSBC, said: "The IADS pilot programme marks another milestone in Hong Kong's open banking journey, paving the way for a more interconnected and customer-centric banking landscape. By leveraging consented account data, we can further streamline the loan assessment process and provide SMEs with more timely access to bank financing. As an active player in the fintech and innovation space, we look forward to forging more partnerships to nurture a vibrant financial ecosystem."

Eligible customers can conveniently provide their consent through HSBC Business Internet Banking. Through direct API integration with other participating banks in the IADS pilot programme, customers will no longer be required to submit paper bank statements, making it faster and easier for SMEs to secure financing.

HSBC has introduced a range of data-driven initiatives to enhance financial inclusion and improve access to financing for SMEs in Hong Kong. The Bank is among the first group of financial institutions to connect to the Commercial

Credit Reference Agency (CCRA) since the launch of the Commercial Data Interchange (CDI) initiative in October 2022. An end-to-end solution has been developed to directly obtain credit records from CCRA, enabling automated loan decisioning in SME financing.

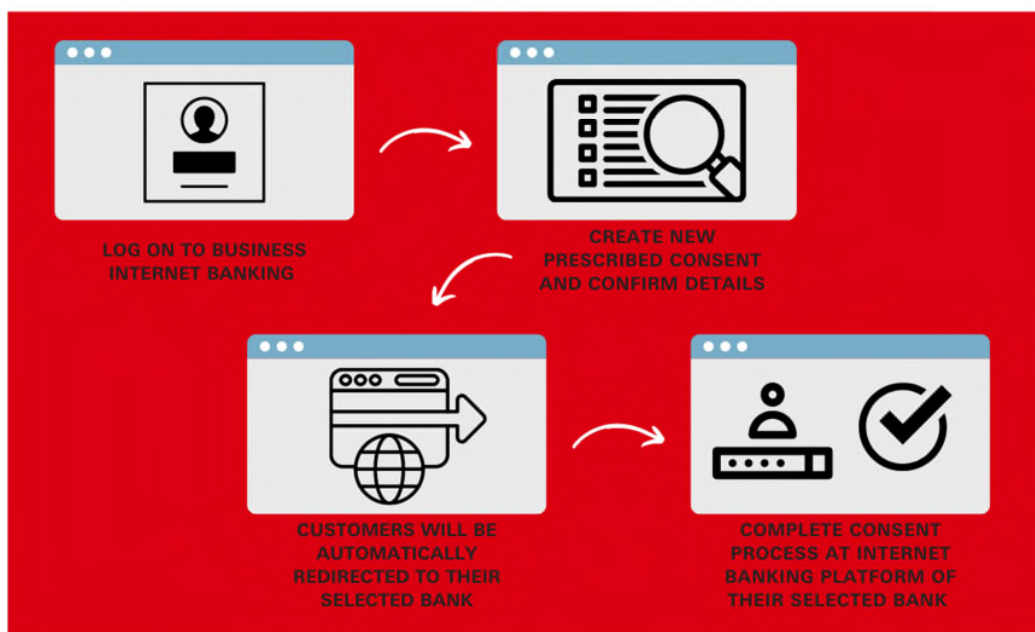
Prior to the official launch of CDI, HSBC has also partnered with third-party data providers including Octopus and HKTVmall to participate in the pilot initiative, utilising commercial data to streamline loan application and approval process for eCommerce merchants and smaller retailers.

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Note to editors:

Selected customers can create new prescribed consent on HSBC Business Internet Banking

SELECTED CUSTOMERS CAN CREATE NEW PRESCRIBED CONSENT ON HSBC BUSINESS INTERNET BANKING



The Hongkong and Shanghai Banking Corporation Limited

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