



News Release

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HSBC AND VIETNAM'S 315 MEDICAL SIGN MOU TO PROPEL HEALTHCARE GROWTH

315 Medical Joint Stock Company ("315 Medical") and The Hongkong and Shanghai Banking Corporation Limited through its Hong Kong Office ("HSBC") have signed a Memorandum of Understanding ("MOU") to jointly explore opportunities to support the Vietnamese healthcare services provider's future growth.

The MOU was signed by **Nguyen Huynh Van Vy, Chief Executive Officer, 315 Medical** and **Luanne LIM, Chief Executive Officer, Hong Kong, HSBC**. It was announced at a luncheon hosted by the HKSAR Government for senior government officials, as well as C-suite representatives from the business community of both Vietnam and Hong Kong.

The collaboration will leverage 315 Medical's healthcare services capabilities in Vietnam alongside HSBC's ability to utilise Hong Kong's economic connectivity and deep capital market. This MOU aims to bolster 315 Medical's potential financing and capital-raising initiatives in the long term.

In addition, both parties will explore cooperation to enhance connectivity across the healthcare industry in Vietnam.

Commenting on the MOU, **Ms Lim** said, "315 Medical has been a client of HSBC Vietnam since its early phase. Our relationship is grounded in our respective strengths, industry expertise and a shared ambition to deliver exceptional service for our clients. We are pleased to announce the start of a new collaboration to help unlock the potential of the healthcare and medical innovation."


Ms Vy Nguyen added: "At Nhi Đồng 315, our mission is to provide Vietnamese families with access to quality healthcare model for their children.

In addition, with the wide network of Phụ Sản 315, we are proud to provide the best healthcare services for women in general and expectant mothers in particular. We are committed to becoming the most trusted healthcare service provider in the country."

HSBC Global Research recently raised its forecast of Vietnam 2024 GDP to 6.5% (previous: 6%) due to better-than-expected economic performance in the first half 2024. At this rate, Vietnam is likely to be the fastest-growing economy in ASEAN in 2024.

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Note to editors:

| Photo caption | |
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|  | <p>Luanne LIM, Chief Executive Officer, Hong Kong, HSBC (front row, left) and Nguyen Huynh Van Vy, Chief Executive Officer, 315 Medical (front row, right) signed a Memorandum of Understanding ('MOU') to collaborate in promoting the Vietnamese healthcare services' future growth.</p> |

The Hongkong and Shanghai Banking Corporation Limited

The Hongkong and Shanghai Banking Corporation Limited is the founding member of the HSBC Group. HSBC serves customers worldwide from offices in 60 countries and territories. With assets of US\$2,975bn at 30 June 2024, HSBC is one of the world's largest banking and financial services organisations.

315 Medical

Emphasizing the importance of healthcare at every age, the 315 Medical offers premium medical services through its Maternity & OBGYN , Pediatrics, Cardiovascular & Diabetes , and Ophthalmology departments. With over 100 clinics nationwide, including major cities such as Hanoi, Da Nang, Hue, Ho Chi Minh City, Can Tho, and other provinces, the 315 Medical continuously enhances the quality of medical examinations and treatments. It adopts

new techniques and invests in modern equipment, ensuring the best healthcare services for all customers everywhere.

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